



NONI Fun Facts

- **NONI doesn't care how many properties a borrower owns**
- **Reserves are based off the I/O Payment**
- **I/O payment (when I/o option is chosen) is used when calculating DSCR.**
- **No pricing adjustments Cash Out with LTV<= 70.00%, Condos, Units, 7/6 arm**
- **80% LTV on Purchase & R/T Transactions (min 700)**
- **1st time investors allowed.**

NONI Rate/Term Refinance Facts

- **If Refinance** we will always require a lease agreement signed and dated prior to our application date and 1007/1025 - if no lease or dated after application date we will need LOE and 5% LTV reduction.
- **No seasoning on Appraised value** - the appraised value is always used
- **We also will have an inhouse Valuation ordered** - When your appraisal has an SSR score >2.5 or no score, we order and pay for the valuation product
- **If lease amounts are higher than 1007/1025** - we need 2 months evidence of deposits- make sure to send an LOE on this at submission so underwriter knows we will use higher rents versus 1007

What NONI considers rate and term the competition considers cash-out! Here is what NONI considers a rate and term refinance:

- **Recoupment of funds** from recent purchase of subject property:
 - Property Acquired for cash within the 6 months prior to application date
 - Max proceeds not to exceed the borrowers documented investment
- **Recoupment of funds** used to rehab recent property purchased
 - Improvements must have been completed in the previous 6 months
 - Funds must have been 100% applicants own funds
 - Cash out amount not to exceed documented improvement costs, or transaction will be deemed a cash-out loan
- **A refinance of a prior cash-out loan** regardless of seasoning timeline
- **Payoff of closed end** 2nd seasoned at least 3 months or the new loan amount is greater than conforming loan limits
- **Payoff of an unseasoned PACE Loan** and/or other lien used for energy-related improvements
- **Payoff of an equity line of credit** seasoned more than 6 months that has not had draws of more than \$5000.00 in the past 6 months

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NONI: Diligence Checklist

- **Borrower should own a primary residence** if they do not - Do your diligence-
- **If borrower does not own a primary home** deal could work if you have a refinance and can prove that our subject is truly rented out and is a non-owner property thru lease agreements- UW could ask for utilities to evidence where our borrower lives
- **The borrower must not be a First Time Homebuyer** - they must have owned a home in the last 36 months

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